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SMALL BUSINESS

EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

Philip D. Lovas Appointed Small Business Advocate for Region 9

Philip D. Lovas, a businessman and former member of the House of Representatives of Arizona, has joined the Office of Advocacy as the small business advocate for federal Region 9. In his new role, Lovas will be the direct link between the region's small business owners, state and local government agencies, state legislators, small business associations and the Office of Advocacy of the U.S. Small Business Administration. Federal Region 9 covers Arizona, California, Hawaii and Nevada, as well as Guam, American Samoa, Trust Territories and the Commonwealth of the northern Mariana Islands.

"Phil Lovas is a wonderful addition to our team," said Major Clark III, acting Chief Counsel for Advocacy. "Small business owners on the west coast and in U.S. territories have an exceptional advocate in Mr. Lovas. His experience as both a businessman and state representative will allow him to immediately start making meaningful contributions to the Office of Advocacy's role as the small business watchdog for unnecessary and overly burdensome regulations," he continued.

As the representative for District 22, Lovas chaired the Rules Committee, and served on the Insurance and Banking Committee. Prior to becoming a member of the state legislature, he worked in the hotel industry for over a decade with Cendant, InterContinental Hotels Group and Red Lion Hotels Corporation.

Lovas received a Master of Arts in political science from Baylor University in Texas. He received a bachelor degree of science in Journalism from E.W. Scripps School of Journalism, Ohio University.

The Office of Advocacy's regional advocates help identify new issues and concerns of small business owners in the nation's 10 federal regions. They also monitor the impact of federal and state policies on small business at the local level. They work closely with local government officials, state officials and legislators and the chief counsel for advocacy to develop programs and policies that help, rather than hinder, small business growth.

SOURCE: U.S. SBA

2017's Best Cities for Hispanic Entrepreneurs



By Richie Bernardo

Expect the Hispanic and Latino community's contributions to the U.S. economy to be nothing short of monumental in the coming decades. Not only is this demographic expected to make up a third of the U.S. population by 2050 — translating into immense buying power — this group is also creating businesses at 15 times the national rate, according to one report.

The timing therefore could not be more appropriate for Hispanic entrepreneurs to bring their business ideas to fruition. But where is the most fertile ground for a Hispanic-owned enterprise? To answer that question, WalletHub's analysts compared the 150 largest U.S. cities across 21 key indicators of business friendliness toward Hispanic entrepreneurs. Our data set of 21 key metrics ranges from Hispanic entrepreneurship rate to median annual income of Hispanics to share of Hispanics with at least a bachelor's degree. Read on for our findings, expert business insight from a panel of researchers and a full description of our methodology.

Methodology

In order to determine the best cities for Hispanic entrepreneurs, WalletHub's analysts compared the 150 most populated U.S. cities across two key dimensions, namely "Hispanic Business-Friendliness" and "Hispanic Purchasing Power." Our

sample considers only the city proper in each case and excludes cities in the surrounding metro area.

We evaluated the two dimensions using 21 relevant metrics, which are listed below with their corresponding weights. Each metric was graded on a 100-point scale, with a score of 100 representing the most favorable conditions for Hispanic entrepreneurs. Data for metrics marked with an asterisk (*) were available at only the state level.

We then calculated the total score for each city based on its weighted average across all metrics and used the resulting scores to construct our final ranking.

Hispanic Business-Friendliness – Total Points: 60

- Share of Hispanic-Owned Businesses: Double Weight (-8.57 Points)
- Hispanic Entrepreneurship Rate: Double Weight (-8.57 Points)

Note: This metric measures the number of Hispanic-owned firms adjusted for the Hispanic population.

- Average Growth of Hispanic Business Revenues (2012 vs. 2007): Full Weight (-4.29 Points)
- Small Business-Friendliness Score*: Full Weight (-4.29 Points)
- Entrepreneurial Activity Index*: Full Weight (-4.29 Points)
- Industry Variety: Full Weight (-4.29 Points)
- 5-Year Business Survival Rate*: Full Weight (-4.29 Points)
- Significant Startups per Capita: Full Weight (-4.29 Points)

Note: This metric measures the number of 4- to 15-years old startups with at least five employees adjusted to population

- Small-Business Loans per Total Number of Small Businesses: Full Weight (-4.29 Points)
- Average Monthly Rent for Office Space: Full Weight (-4.29 Points)

- Corporate Tax Rank*: Full Weight (-4.29 Points)
- Average Length of Workday (in Hours): Full Weight (-4.29 Points)

Hispanic Purchasing Power – Total Points: 40

- Affordability: Full Weight (-4.71 Points)

Note: This metric was calculated as follows: Median Annual Income of Hispanics / Cost of Living.

- Income Growth for Hispanics: Full Weight (-4.71 Points)
- Housing Affordability for Hispanics: Full Weight (-4.71 Points)

Note: This metric was calculated as follows: Median Annual Income of Hispanics / Median House Price.

- Hispanic Unemployment Rate: Full Weight (-4.71 Points)
- Percentage of Hispanic Residents: Full Weight (-4.71 Points)
- Hispanic Population Growth: Full Weight (-4.71 Points)
- Percentage of Hispanics with at Least a Bachelor's Degree: Full Weight (-4.71 Points)
- Hispanic Housing Tenure: Half Weight (-2.35 Points)

Note: This metric measures the Hispanic renter-to-owner ratio.

- City Growth: Full Weight (-4.71 Points)

Note: This metric is based on WalletHub's Fastest Growing Cities ranking.

SOURCES: Data used to create this ranking were collected from the U.S. Census Bureau, Council for Community and Economic Research, Bureau of Labor Statistics, Kauffman Foundation, Federal Deposit Insurance Corporation, Tax Foundation, LoopNet, Thumbtack and WalletHub research.

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Workforce Development

California Takes Top Three Spots in Employment Growth Among Large Counties, Census Bureau Reports

San Francisco, Riverside and San Bernardino led the nation in annual employment growth among the top 50 U.S. counties with the most employees, according to new U.S. Census Bureau economic statistics released today. Overall, these 50 counties accounted for 34.6 percent of employment of all establishments defined by the North American Industry Classification System (NAICS).

San Francisco County, first for the second year in a row, saw its employment grow 6.6 percent from 2014 to 2015, up 37,843 employees to 611,140 employees. The information sector (NAICS 51), up 13.3 percent to 64,223 employees, led growth in that county. San Francisco also led the top 10 largest counties in annual payroll increase, climbing 12.1 percent to \$59.3 billion.

Riverside County saw its employment grow 4.9 percent, up 25,284 employees to 540,169 employees in 2015. San Bernardino County's employment grew 4.4 percent, up 24,396 employees to 578,755 employees in 2015. Santa Clara County's employment grew 3.8 percent, up 36,807 employees to 999,906 employees in 2015.

Transportation and Warehousing Sees Large Gains in Two California Counties

Some of the top counties saw the Transportation and Warehousing sector (NAICS 48-49) driving their growth. In Riverside County, transportation and warehousing employment increased 32.3 percent, up 6,865 employees and San Bernardino County saw an increase in employment of 16.2 percent, up 8,125 employees in this sector.

Two other sectors had multiple appearances in the top 10 counties. Professional, Scientific, and Technical Services sector (NAICS 54) was the top sector in Suffolk County, Mass., with an employment increase of 12.0 percent. Hillsborough County, Fla., had an 8.8 percent increase in this sector. Retail Trade (NAICS 44-45) was the top sector in Salt Lake County, Utah, with an employment increase of 7.3 percent. It was also the top sector in Broward County, Fla., with an employment increase of 4.2 percent.

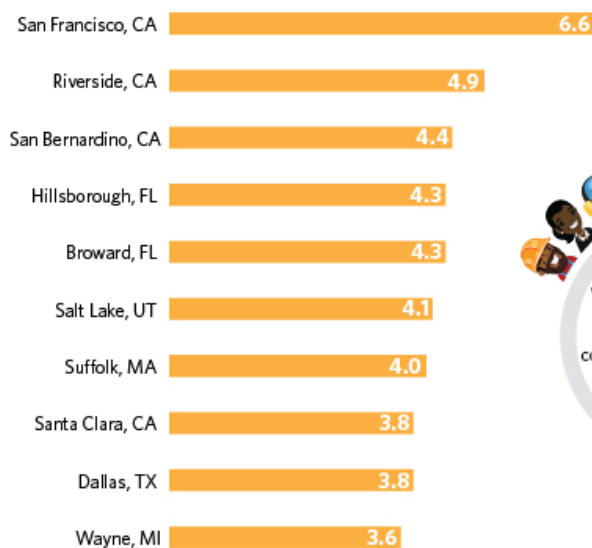
These latest data come from the 2015 County Business Patterns, which provides the only detailed annual information on the number of establishments, employees, and first quarter and annual payroll at the national, state, county, metropolitan, congressional district and five-digit ZIP code levels for nearly 1,200 industries.

National Highlights

- Nationally, the number of establishments increased 1.3 percent to 7.7 million in 2015. Employment rose 2.5 percent to 124.1 million employees in 2015, from 121.1 million in 2014.
- Annual payroll was up 5.3 percent, from \$5.9 trillion in 2014 to \$6.3 trillion in 2015.

Top 10 Counties by Employment Growth

Percent Change in Employment Among the 50 Largest Counties from 2014 to 2015



Note: Ordering of counties ranked in the top 10 may be different from shown because of nonsampling error and disclosure avoidance methods used to protect the confidentiality of the data.

County Business Patterns statistics only include establishments with paid employees.

United States
Census
Bureau

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU
census.gov

Source: 2014 and 2015 County Business Patterns
www.census.gov/programs-surveys/cbp.html

- Average payroll per employee climbed 2.7 percent, from \$49,062 in 2014 to \$50,396 in 2015.
- Los Angeles County, Calif., led all counties in the number of establishments (265,112) and employees (4.0 million); followed by Cook County, Ill., in both measures (132,237 establishments and 2.4 million employees).
- California had more establishments (908,120) and employees (14.3 million) and a larger annual payroll (\$857 billion) than any other state in 2015. Texas followed in each measure (569,091 establishments, 10.2 million employees and \$521.1 billion in annual payroll). New York ranked third in all three measures: 540,298 establishments, 8.0 million employees and \$513.1 billion in annual payroll.
- Utah had the highest employment growth rate at 4.9 percent. The Transportation and Warehousing sector (NAICS 48-49) led growth in that state, up 20.3 percent to 58,453 employees.
- New York County, N.Y. (Manhattan), topped all counties in annual payroll with \$239.3 billion, while ranking third in establishments (105,444) and employees (2.2 million).
- Wayne County, Mich., rounded out the top 10 large counties, with an employment increase of 3.6 percent (up 21,650 employees), led by the Manufacturing sector (NAICS 31-33) where employment increased 8.4 percent. The leading subsector was Transportation Equipment Manufacturing (NAICS 336), in which employment increased 10.8 percent.

Continued on page 6



DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the
OUTREACH ORDER FORM:

www.sbeinc.com/services/diversity_outreach.cfm

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SFCMD LBE #CMD011713300 •

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Access to Capital



USBC and BYPO Partner to Assist Black Businesses With Growth and Sustainability

By Jeffrey McKinney

Entrepreneurs of color could soon get help with everything—from obtaining financing to finding customers—courtesy of two prominent business groups.

A new effort to build business ownership in the black community stems from a memorandum of understanding between the U.S. Black Chambers Inc. and the Black Young Presidents' Organization.

The MOU has been signed by Black Chambers' President Ron Busby, Sr. and Brian Hall, chairman of BYPO, a part of the Young Presidents' Organization. With member-run firms employing 15 million people and \$6 trillion in annual revenue, YPO claims it is one of the world's most influential group of business leaders.

The agreement established a blueprint for an ongoing alliance and collaboration between the USBC and BYPO. It aims to determine proactive measures to best support the growth and sustainability of black businesses. The partnership's main focus is to provide new opportunities and a wider pipeline for black entrepreneurs to get access to capital to grow their businesses they don't currently have.

"Successful and sustainable black businesses are directly related to establishing wealth in the black community," Busby says. "Our partnership with BYPO is an important step in providing continued leadership and advocacy in the fulfillment of economic empowerment."

Commenting on the agreement, Hall says, "Entrepreneurs and small businesses will only become and remain successful if we work collectively with federal government agencies that can serve as vehicles to access capital, identify opportunities to mentor younger businesses, and build actionable succession plans."

Busby says the groups anticipate initially targeting 25 to 50 businesses with the launch of the agreement, including more as networks are built and other resources established to formalize the program strategy and implementation.

He provided a preliminary sketch of how the USBC and BYPO will support the growth and sustainability of black businesses.

- Working to identify opportunities for mentorship, subcontracting, and guidance on joint ventures, and strategic alliances that help businesses scale for growth.

- Providing black businesses with access to lending options through banking networks the USBC and BYPO has ties with, to gain to access to capital.
- Developing lists of qualified subcontractors to share with black businesses to generate new business opportunities. Busby initiatives like Bank Black, the Black Chambers' credit card program with Liberty Bank, and the USBC Entrepreneurial Training Program powered by the University of Phoenix will be used to directly connect businesses to banks interested in providing access to capital.
- Connecting black firms to Millennial Entrepreneurs Redefined and Capital Pathways, two current USBC programs. Busby says those programs, along with the Minority Business Development Agency, are geared to preparing small, medium, and large firms, including start-ups, with resources, direct connections to lenders, investors, and contractors in ten cities.

SOURCE: <http://www.blackenterprise.com>

Loan Programs: SBA 504



SBA 504 (Small Business Administration) allows for the following loan purposes:

- Land acquisition and improvements
- Purchase and/or renovate existing buildings
- New construction
- Equipment, furniture and fixtures
- Project professional fees
- Interest and 'Points' on interim loan

Typical Financing Structure for the Above Loans:

Bank - 50%

SBA - 40%

Borrower Injection - 10%.

For a new business, Borrower Injection increases to 15%. Contact the RLC if other specifics are involved.

SBA 504 Loan Advantages:

- FIXED rate for term of loan - normally below bank rates, no interest rate risk on SBA portion of debt
- 20-year term on real estate
- 10-year term on equipment
- Preservation of capital due to low equity injection requirements
- Most project fees (closing costs, appraisal, environmental and architect fees) can be financed
- SBA Loan amounts up to \$5 million to \$5.5 million for manufacturers

Eligibility Criteria:

- Business organized for profit
- Combined tangible net worth of business and affiliates not to exceed \$15 million
- Combined net profits after taxes average less than \$5 million for previous two years
- Useful life of fixed assets must be a minimum of 10 years
- Project must demonstrate job creation or retention

About Regional Loan Corporation

Regional Loan Corporation was formed in 1978 to stimulate economic development and foster job creation by collaborating with economic development organizations, government agencies and financial institutions to provide non-conventional funding sources for small and minority-owned businesses.

SOURCE: www.rlbsbidco.com/sba504.html

Time for a Construction Loan? How to Get One

By Whitney Sanchez

Whether you are taking a loan out for a home or business project, there are a few things you should be aware of before pursuing a loan.

A construction loan is financing specific for a construction project. Whether you are taking a loan out for a home or business project, there are a few things you should be aware of before pursuing a loan.

Here's how to know when it is time for a construction loan and how to get one.

What is a construction loan?

A construction loan can be used for new construction or for modifying existing structures. Construction loans are traditionally not granted for real estate investments. Since construction loans (and the construction loan process) differ significantly from traditional loans, the bank will look at multiple qualifying factors. Further, obtaining approval for a construction loan can take significantly longer than it does for a traditional loan.

How do I choose a lender?

Since the construction loan application process can be lengthy and complicated, it is important to choose a lender that is experienced. When you choose an experienced lender, it ensures that the process will go more smoothly, and there are fewer complications.

It is also important that the lender is communicative and easy to reach, since you will be working with them for the duration of the loan. Here are some important questions you should ask a pro-



spective loan officer before committing to working with them:

- Do you use a voucher or draw disbursement system?
- How long has your bank offered construction loans?
- How long have you worked as a construction loan officer?

Finally, when choosing a lender, shop around before settling on one lender. Even if you like the first lender you meet with, it is important to meet others and learn what rates other banks are offering. You can always go back to the first lender you met with, but you can't go back and find a better deal if you commit to one too soon.

How Do I Apply for My Loan?

Once you have chosen a lender, it is time to fill out the application and submit it. The lender will

review your application and other financial documents, which could include your credit score, tax returns, debt-to-income ratio and existing real estate holdings. The lender might ask for additional paperwork, such as your business plan.

Construction loans are especially risky for banks, so it is important to submit the correct paperwork and ensure your affairs are in order when applying. This increases your chances of being approved.

Though applying for a construction loan can be a lengthy process, it does not have to cause undue stress. Before applying for your loan, shop around for the best lender for your needs and ensure your financial ducks are in a row. With this strategy, you will be able to pinpoint the best loan for your needs and start building the construction project of your dreams.

SOURCE: www.business.com/

California Sub-Bid Request Ads

Requesting Sub Bids from Qualified
MBE / DVBE / DBE / WBE
 Subcontractors & Suppliers
Dudley Elevator
Project Location:
172 6th Street, San Francisco, CA 94103
Bid Date: May 5, 2017

Walk through -
Wednesday 4/26/17 @ 11:00 AM,
172 6th Street, San Francisco, CA 94103

Trades:
 Electrical, HVAC, Fire Alarm, Scaffolding, Painting

NCR Construction Inc.
1035 W. Grand Avenue • Oakland, CA 94607
Phone: 800-440-4336 • Fax: 866-627-3294
Contact: Bernie Nestal
Email: Bernie@NCRConstructioninc.com

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services. Plans & Specs are available for viewing at our office.

Mission Bay – Blocks 29-32 and Blocks 33-34
Public Improvements Project
SCOPE 1 (Third St)

Mission Bay Development Group, LLC is actively seeking General Contractors for the upcoming Mission Bay Blocks 29-32 and Blocks 33-34 Public Improvements Scope 1 (Third St) project.

The project is subject to the Office of Community Investment and Infrastructure (OCII's) 50% SBE/LBE participation goal for construction subcontracting, suppliers and truckers with first consideration given in the following order: 1) SBEs located in the project area. 2) San Francisco-based SBEs/LBEs. 3) Non-San Francisco-based SBEs which should be used to satisfy the 50% SBE participation goal only if San Francisco-based SBEs are not available, qualified, or if their bids or fees are significantly higher.

To help satisfy the 50% SBE goal, Local Business Enterprises (LBEs) certified by the City and County of San Francisco will be recognized and count towards the overall SBE goal on this project.

To search for certified LBEs/SBEs, please use: http://mission.sfgov.org/hrc_certification

The project manual and bid documents will be made available to each interested General Contractor. Please contact Cathy Serrano of Townsend Management, Inc., at (415) 355-6644 to pick up a set at the Mission Bay Office, 410 China Basin Street, San Francisco, CA 94158.

Proposed scope of work for this project includes but is not limited to demolition, storm drain, low pressure water, joint trench, rough and fine grading, concrete roadbase, asphalt wearing surface, concrete curb/gutter, concrete sidewalk, irrigation, landscape, and site furnishing work.

A pre-bid conference will be held at the Construction Manager's Trailer at 410 China Basin Street, San Francisco, CA on Wednesday, May 10th, 2017 at 10:00 AM. MBE, WBE, LBE, and SBE subcontractors are strongly encouraged to attend.

For additional information, please contact
Cathy Serrano at (415) 355-6644.

AECOM

One California Plaza . 300 S. Grand Avenue . Los Angeles, CA 90071

REQUEST FOR CBE SUBCONSULTANT INTEREST

AECOM is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles Department of Public Works
Request for Proposals
Harbor-UCLA Medical Center Implementation Construction Management and Support Services
AED Project ID #AED7740042
Proposal due date May 10, 2017 at 2pm

AECOM is seeking qualifications from Community Business Enterprises (CBEs) for the following work:

- Facilities Support Management Services
- Industrial and Labor Consultants
- Public Relations Services
- Construction Services - Estimating
- Construction Services – Management
- Construction Services – Scheduling
- Medical & Health Services - Medical Management Consultants & Services
- Medical & Health Services - Medical Offices, Clinics, & Hospitals
- Scheduling
- Cost Control
- LEED Certification Process
- Sustainability
- Office Administration
- Document Control
- Construction Quality
- Constructability
- BIM Implementation
- Inspection Services
- Change Management
- Progressive Design-Build Experience

Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority- and women-owned business enterprises.

Interested businesses should email a brief overview of County of Los Angeles experience, along with CBE documentation by Monday, April 24, 2017, to Elaine Lu at elaine.lu@aecom.com, or by Phone (916) 202-8424 or by fax at (714) 689-7349.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

We are an Equal Opportunity Employer

Balfour Beatty Infrastructure Inc.

Request for Certified San Francisco LBE Material suppliers and subcontractors for:

CITY AND COUNTY OF SAN FRANCISCO
SAN FRANCISCO MUNICIPAL TRANSPORTATION AGENCY
Muni Metro East (MME) Phase II - Five Storage Track Extension Project
Bid Date May 2nd at 3:00PM. All quotes must be submitted before 1:00PM on May 2nd
in order for BBII to compile final bid.

Requesting qualified and certified SF LBE subcontractors and suppliers for:
 Foundations, Storm drain installation, Traction power duct bank installation and material supply.

Plans and specs are available for view at our office or via One Drive link. Please email JHolder@bbius.com for link.

Please call with any questions regarding scope, bidding, insurances, plans or specs.

Balfour Beatty Infrastructure, Inc. | Regional | Rail Transit
CSL 664318

512 So. Airport Blvd., So. San Francisco, CA 94080
T:650 243 5660 | M: 650 537 0379 | F:650 243 5679

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DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
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 (925) 829-9220 / FAX (925) 803-4263
 Estimator: ALAN MCKEAN
 Website: www.desilvagates.com
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DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

CALTRANS ROUTE 12 –
CONSTRUCTION ON STATE HIGHWAY IN
SOLANO COUNTY IN FAIRFIELD AND SUISUN
CITY FROM 0.1 MILE WEST OF CHADBOURNE
ROAD TO 0.4 MILE EAST OF WALTERS ROAD,
Contract No. 04-1K1004,
Federal Aid Project No. ACNH-P-102(122)E,
Disadvantaged Business Enterprise
Goal Assigned is 14%

OWNER:
 STATE OF CALIFORNIA
 DEPARTMENT OF TRANSPORTATION
 1727 30th Street, Bidder's Exchange, MS 26,
 Sacramento, CA 95816

MAY 5th, 2017 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to: AC DIKE, COLD PLANE, CONSTRUCTION AREA SIGNS, CRACK SEALING, ELECTRICAL, EMULSION SUPPLIER, LEAD COMPLIANCE PLAN, METAL BEAM GUARDRAIL, MINOR CONCRETE, MINOR CONCRETE STRUCTURE, ROCK SLOPE PROTECTION, RUMBLE STRIP, STRIPING, SWPPP / WATER POLLUTION CONTROL PLAN PREPARATION, TEMPORARY EROSION CONTROL, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com> (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SB-TRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



You can view more ads at
http://www.sbeinc.com/advertising/sub_bid_requests.cfm

California Sub-Bid Request Ads



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Greg Souder
An Equal Opportunity Employer

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Cold plane and overlay pavement, install
Guardrail and curb ramps - Hwy 80
Richmond/El Cerrito/San Pablo/Pinole/
Hercules
Caltrans #04-4J3404
BID DATE: May 11, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Type III Barricade, Portable Changeable Message Sign, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Sweeping, Treated Wood Waste, Noise Monitoring, Clearing & Grubbing, Dust Palliative, Roadway Excavation (Type Z-2 Aerially Deposited Lead), Filter Fabric, Preparing Inertial Profiler, Channelizers, Temporary Erosion Control Measures, Bonded Wearing Course, Prime Coat, Asphaltic Emulsion, Geosynthetic Pavement Interlayer, Data Core, AC Dike, Tack Coat, Cold Plane AC, Adjust Utilities, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Delineator, Pavement Marker, Object Marker, Roadside Signs, Midwest Guardrail System, Vegetation Control (Minor Concrete), Transition Railing, Crash Cushion, Concrete Barrier, Striping & Marking, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

SUB BIDS REQUESTED

**Alameda Corridor Transportation Authority
ALAMEDA CORRIDOR MAINTENANCE SERVICES**

Bid Date: May 17, 2017 @ 3:00 PM
Subcontract Proposals due May 15, 2017 at 3:00 PM

Stacy and Witbeck

CSL 414305

2800 Harbor Bay Pkwy, Alameda, CA 94502
(510) 748-1870 | (510) 748-1205 fax

Scope of Work Includes:

Crane service, debris removal,
fence installation/repair, graffiti removal,
security, painting, traffic control,
weed abatement, trucking, traffic control,
electrical, and plumbing
Subcontractors and suppliers interested
in this project may contact
Kurt Diederich at (925) 448-4310
or by email at kdiederich@stacywitbeck.com.
We are an equal opportunity employer



O.C. Jones & Sons, Inc.
1520 Fourth Street • Berkeley, CA 94710
Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz
An Equal Opportunity Employer

REQUEST FOR DBE
SUBCONTRACTORS AND SUPPLIERS FOR:
**Place RHMA-G Hwy 12 Fairfield/Suisun City
Caltrans #04-1K1004
BID DATE: May 4, 2017 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Treated Wood Waste, Noise Monitoring, Shoulder Backing, Crack Treatment, Preparing Inertial Profiler, AC Dike, Tack Coat, Cold Plane AC, Structural Concrete, Adjust Utilities, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Misc. Iron & Steel, Pavement Marker, Object Marker, Midwest Guardrail System, Striping & Marking, Rumble Strips, Electrical and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

BGI / nibbi

**Project Name: Alice Griffith Block 5
Location: San Francisco, California
Bid Date: May 24, 2017 @ 2:00 PM**

**Pre-Bid Conference: May 9, 2017 @ 10:30am
Location: 1000 Brannan Street, Suite 102, SF**

Baines Group and Nibbi Brothers, a Joint Venture team has been selected as the General Contractor for the Alice Griffith Block 5 housing project within the Candlestick Point Redevelopment of San Francisco. We are in receipt of the Bid Set of documents and are currently requesting bid proposals from qualified subcontractors and suppliers including those certified with the City of San Francisco Contract Monitoring Division for DIV 1-33. The Office of Community Investment and Infrastructure (OCII) has established a 50% SBE/LBE participation goal for this project with first consideration for San Francisco-based MBEs, WBEs and SBEs located in zip code areas 94124, 94134 and 94107 followed by all areas in San Francisco. A 50% construction workforce and permanent / temporary workforce goal per the Bayview Hunters Point Employment and Contracting Policy has also been established, with a residency modification to comply with the Section 3 Policy. The residency modification includes a goal of 25% for San Francisco Housing Authority (SFHA) residents. Contractors in conjunction with their subcontractors are required to make efforts to hire SFHA residents such that SFHA residents constitute a minimum of 25% of the total workforce (calculated by person-hours). This 25% goal is not additional; the hiring of SFHA residents counts toward the overall fifty percent (50%) construction workforce goal. To obtain bid documents please contact Kristin Medwick, Senior Precon & Estimating Coordinator via email, kristinm@nibbi.com. For specific questions regarding this project, please email Paris Paraskeva, Precon PM, parisp@nibbi.com.

**IN ORDER TO OBTAIN BID DOCUMENTS
AND SUBMIT A BID, PLEASE CONTACT
KRISTIN MEDWICK VIA EMAIL,
KRISTINM@NIBBI.COM**

**PROJECT: SEWER GROUP 786
CITY OF SAN DIEGO – BID NO # K-17-1479-DBB-3
SAN DIEGO, CA
THIS PROJECT HAS A 22.3 % SLBE-ELBE GOAL
BID DATE: MAY 9, 2017 • BID TIME: 2:00 P.M.
Please respond by 5:00 p.m., MAY 8, 2017**

We are seeking quotes from all small business concerns - CERTIFIED SLBE-ELBE including, but not limited to, the following work items:

AC PAVING, AGGREGATES, COLD PLANE, CONCRETE, LANDSCAPE/IRRIGATION, SWPPP, TRAFFIC CONTROL, MOBILIZATION, TRUCKING / HAULING, ARCHAEOLOGICAL & BIOLOGICAL MONITORING, QC, WATER/WASTEWATER SUPPLY.

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested ELBE & SLBE'S firms from the City of San Diego/PlanetBids <https://www.planetbids.com/portal/portal.cfm?companyID=17950> website using the Project Invitation No. K-17-1479-DBB-3 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Joe Eckardt: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-ELBE/SLBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Bid Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com

Long Island (Babylon), NY Sub-Bid Request Ad

**SHEA McNally JV
BIDDING OPPORTUNITY**

MBE/WBE/DBE Certified with the following certifying authority:

A DBE is a Disadvantaged, Minority, or Woman Business Enterprise that has been certified by an entity from which EPA accepts certifications as described in 40 CFR 33.204-33.205 or certified by EPA. EPA accepts certifications from entities that meet or exceed EPA certification standards as described in 40 CFR 33.202.

Inviting qualified contractors, specifically MBE/WBE/DBE firms certified/eligible as listed above, to contact Shea McNally JV (Prime Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the upcoming tunnel and shafts project.

The Work under this contract is located in Long Island (Babylon), New York. The Work consists of:

**Southwest Outfall Replacement, Capital Project No. 8108
Owner: County of Suffolk – Dept. of Public Works-Yaphank, NY
Capital Project No. 8108
BID DATE: June 8, 2017 at 11:00 AM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, underground blasting, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, slurry wall, cased auger shaft construction, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment – hydraulic, sluice & weir gates, electrical services, pest control, IT services, security, waste disposal, cleaning services, and security services.

Any business seeking to participate as a MBE/WBE/DBE in the Contract that is not currently certified DBE by the EPA and the requirements set forth above should review **40 CFR 33.204-33.205 or certified by EPA** shown above to obtain current certification.

Shea McNally JV set up an FTP site where you can view all plans, specifications and addendums for your convenience. Please contact Steve Fiore at (909) 595-4397, Steven.Fiore@jfshea.com, to receive instructions on accessing the FTP Site.

**Shea McNally JV
An EEO Employer**

(J.F. Shea Construction, Inc. – McNally Tunneling Corporation)
667 Brea Canyon Road, Suite 22 • Walnut, CA 91789
909-594-0990 • 909-869-0827 (fax)
Attn: Dennis Poulton, Chief Engineer

California Sub-Bid Request Ads



Is requesting quotes from qualified MBE/DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

AC Paving, Cold Plane AC, Electrical, PCC Paving, Seeding, Striping & Signage, Survey, Demo Dispose of AC/PCC, Trucking – Super Tens, Strong Arms, Bottom Dumps, SWPPP, CAB, CMB, RCP, Concrete

FRESNO YOSEMITE INTERNATIONAL AIRPORT TAXIWAY C RECONSTRUCTION

City of Fresno

AIRPORT IMPROVEMENT PROGRAM GRANT NO. 3-06-0087-FFY2017
BID FILE NUMBER: 3519

BID DATE May 16, 2017 @ 3:00 p.m.
Sub & Vendor Quotes Due Prior

Sukat Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704
Contact: Matt Bahsen

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukat.com

Plans/specs are available for viewing at our office by appointment or via ftp, or may be obtained from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist Qualified Subcontractors in obtaining bonds, insurance, and/or lines of credit. Please contact Sukut Construction for assistance in responding to this solicitation. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination.

Sukat Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukat Construction, LLC
An Equal Opportunity Employer



Project:

The Exchange on 16th Street, San Francisco CA

Pre-Bid Conference: May 11, 2017 at 10AM

Conference Location: Mission Bay Pavilion
(290 Channel Street, San Francisco)

Bid Date: May 26, 2017 at 2:00PM

Hathaway Dinwiddie is the General Contractor for The Exchange on 16th Street, a new Class A multi-story office complex of 700,000 GSF over a 300,000 SF parking podium with associated site and infrastructure work. We are in receipt of the Bid Set of documents and are currently requesting bids for the following trades: (1) Restroom Tiling, (2) Main Lobby Tiling, (3) Main Lobby Wood Paneling, (4) Casework and Reception Desks, (5) Interior Painting, (6) Exterior Painting, (7) Exterior and Interior Final Cleaning, (8) Bike Lockers, (9) Locker Room Lockers, (10) Join Sealants, (11) Striping and Wheelstops, (12) Code Signage, (13) Interior Glazing and Mirrors, (14) Flooring, (15) Elevator Interiors, (16) Entrance Mats, (17) Intumescent Paint, (18) Window Film, (19) Toilet Partitions, (20) Accessories and FRP, (21) Perimeter Fencing, and (22) Acoustic Ceilings.

The Office of Community Investment and Infrastructure (OCII) has established a subcontracting and supplier participation goal for this project at 50% with first consideration for San Francisco-based LBEs, MBEs, WBEs and SBEs.

To obtain bid documents email, Project Manager, Lael Blum at BlumL@hdcco.com.

For questions regarding LBE goals email, Workforce Diversity Administrator, Leticia Avalos at Avalosl@hdcco.com.

HATHAWAY DINWIDDIE CONSTRUCTION COMPANY
IS AN EQUAL OPPORTUNITY EMPLOYER.

Visit www.sbeinc.com
to download the latest SBE
Newspaper and Newsletter



Employment Growth Among Large Counties

■ Continued from page 2

County Business Patterns excludes business owners who were self-employed (i.e., nonemployers), employees of private households, railroad employees, agriculture production workers and most government employees. The statistics are broken down according to employment-size classes (e.g., number of establishments with one to four employees) and legal form of organization, such as corporations and partnerships. Definitional and coverage differences may affect the direct comparison of economic census data and County Business Patterns data. See the program methodology for more details.

Information on businesses without paid employees will be released as part of the upcoming 2015 Nonemployer Statistics report in May 2017.

County Business Patterns data are also available for Puerto Rico, Guam, American Samoa, the



Lamb Oxford
L.A.M.B. OXFORD MANAGEMENT AND

MTC, Inc.™
TECHNOLOGY CO., INC.

6754 Bernal Ave., 740-414; Pleasanton, CA 94566
Local Address: 13215 Penn Street, Suite 300; Whittier, CA 90602

REQUEST FOR CBE SUBCONSULTANT INTEREST

L.A.M.B. Oxford Management and Technology Company, Inc.
dba: Lamb Oxford MTC, Inc.

is bidding on the following project as Prime Contractor:

Owner: County of Los Angeles Department of Public Works
Request for Proposals

Harbor-UCLA Medical Center Implementation Project Controls and Support Services (PCSS)
RFP No. AED 7740029

County's Proposal due date is Wed, May 10, 2017 prior to 10:00 am PDT
NOTE: Lamb Oxford's Proposal Due Date is Mon, May 8, 2017 at 9:00 am PDT

Lamb Oxford is seeking qualifications from Community Business Enterprises (CBEs) for the following work:

- Facilities Management Support Services – General (Janitorial, equipment, Utilities, Security, Alarm, FF&E, etc.)
- Facilities Management and Office Support Services – IT (hardware, software, website, telephones, email, internet, etc.)
- Labor, Human Resource Consultants
- Industrial Compliance Consultants
- Public Relations and Marketing Services
- Community Outreach Services
- Community Training and Mentorship Services
- Project Control Services – Estimating and Cost Controls (Analysis of Risk, Life Cycle, etc.)
- Project Control Services – Scheduling Controls
- Project Control Services – Document Controls
- Project Control Services – Change Controls
- Project Control Services – Primavera P6 and Expedition Support Services
- Project Control Services – Quality Assurance Services (Inspections)
- Project Control Services – Quality Control Services
- Project Control Services – Issues Tracking, Master Calendar, Meeting Minutes Log, Monthly Reports
- Project Control Services – LEED Certification and Sustainability
- Project Control Services – Virtual Design, Construction and Quality (BIM)
- Project Control Services – Data Analytics
- Hospital Construction / Project Controls Experience (Medical and Health Services for Consultants and Client)
- Familiar with Design Build and other AEC Delivery Methods

Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority and women-owned business enterprises.

Interested businesses should email a brief overview of County of Los Angeles experience, along with CBE documentation by Monday, May 8, 2017 at 9 a.m. PDT to Del Dorsey (Independent Outreach Contractor) at deldorsey@everfieldconsulting.com, or by telephone (310) 251.7165 or by fax (310) 539.7612.

Assistance is available in obtaining any necessary bonding; lines of credit or insurance; information related to the requirements for the work; and necessary equipment, supplies materials, or related services.

Commonwealth of Northern Mariana Islands and the U.S. Virgin Islands.

County Business Patterns debuted 71 years ago and has been published annually for the past 51 years.

Tools for Accessing County Business Patterns

County Business Patterns data can be accessed using multiple tools available via the Census Bureau website, including American FactFinder, QuickFacts, Census Business Builder and My Congressional District.

Other Sources of Local Area Economic Data

The Census Bureau conducts an economic census every five years and provides a comprehensive and detailed profile of the U.S. economy, covering millions of businesses representing more than 1,000 industries and providing unique portraits of American industries and local communities.

County Business Patterns defines employment as all full- and part-time employees who were on the payroll during the pay period that includes March 12. Data are obtained from Census Bureau reports and administrative records from other federal agencies. Quality assurance procedures are applied to all phases of collection, processing and tabulation to minimize errors. The data are subject to nonsampling error from miscoding and estimation for missing or misreported data. Values associated with each establishment are slightly modified to protect the confidentiality of each location's data. Data from NAICS sector 99, Industries Not Classified, are not included in this summary. Further information about methodology and data limitations is available at www.census.gov/programs-surveys/cbp/technical-documentation/methodology.html.

SOURCE: U.S. Census Bureau

The Color of Tech

Evelyn Boyd Granville



Evelyn Boyd Granville

Evelyn Boyd Granville (born May 1, 1924) was the second African-American woman to receive a Ph.D. in mathematics from an American University; she earned it in 1949 from Yale University (Attended Smith College before Yale).

Education

Evelyn Boyd was born in Washington, D.C.; her father worked odd jobs due to the Great Depression but separated from her mother when Boyd was young. Boyd and her older sister were raised by her mother and aunt, who both worked at the Bureau of Engraving and Printing. She was valedictorian at Dunbar High School, which at that time was a segregated but academically competitive school for black students in Washington. With financial support from her aunt and, later, a small partial scholarship from Phi Delta Kappa, Boyd entered Smith College in the fall of 1941. She majored in mathematics and physics, but also took a keen interest in astronomy. She was elected to Phi Beta Kappa and to Sigma Xi and graduated summa cum laude in 1945. Encouraged by a graduate scholarship from the Smith Student Aid Society of Smith College, she applied to graduate programs in mathematics and was accepted by both Yale University and the University of Michigan; she chose Yale because of the financial aid they offered. There she stud-

ied functional analysis under the supervision of Einar Hille, finishing her doctorate in 1949. Her dissertation was "On Laguerre Series in the Complex Domain".

Career

In 1950, she took a teaching position at Fisk University, a college for black students in Nashville, Tennessee (more prestigious postings being unavailable to black women). Two of her students there, Vivienne Malone-Mayes and Etta Zuber Falconer, went on to earn doctorates in mathematics of their own. But by 1952 she left academia and returned to Washington with a position at the Diamond Ordnance Fuze Laboratories. After four years there she moved to IBM as a computer programmer; at IBM, she moved from Washington to New York City in 1957.

She married the Reverend Gamaliel Mansfield Collins in 1960 and with him moved to Los Angeles, where she worked for the U.S. Space Technology Laboratories, then in 1962 the North American Aviation Space and Information Systems Division. While there she worked on various projects for the Apollo program, including celestial mechanics, trajectory computation, and "digital computer techniques". In 1967, Granville's marriage ended in divorce.

Forced to move because of a restructuring at IBM, she took a position at California State University, Los Angeles in 1967 as a full professor of mathematics. She married rector Edward V. Granville in 1970. After retiring from CSULA in 1984 she taught at Texas College in Tyler, Texas for four years, and then in 1990 joined the faculty of the University of Texas at Tyler as the Sam A. Lindsey Professor of mathematics. There she developed elementary school math enrichment programs. Since 1967, Granville has remained a strong advocate for women's education in tech.

Awards and honors

In 1989, she was awarded an honorary doctorate by Smith College, the first one given by an American institution to an African-American woman mathematician. In 2006 she was awarded an honorary degree by Spelman College.

She was appointed to the Sam A. Lindsey Chair of the University of Texas at Tyler (1990-1991).

In 1999, the United States National Academy of Sciences inducted her into its Portrait Collection of African-Americans in Science.

SOURCE: wikipedia.org

Charles Wang



Charles Wang

Charles Wang is the world's first Asian software tycoon. As a young man with a degree from a humble community college in Queens and a naive determination to enter a new field called "programming", in 1976 Wang and a partner secured the exclusive North American right to sell licenses to a Swiss disk operating system. The software's novel sorting routine gave it a significant speed advantage. It proved critical in an age when primitive vacuum-tube mainframes strained to process every byte of data. Wang's Computer Associates grew at breakneck pace. By the early 1980s the only serious rival on the independent software landscape was Bill Gates and a little company called Microsoft.

The eventual success of the Windows operating system let Microsoft pull ahead by the early 1990s, but Charles Wang didn't take the challenge lying down. He accelerated an already

Subcontractor Outreach Meeting

Turner

Subcontractor Outreach Meeting
May 11, 2017 @ 10:30 am

Turner Construction Company, representing the City and County of San Francisco as their Design/Build Contractor, formally announces the upcoming bidding opportunity on the project listed below. Bidders are encouraged to seek Local Business certification from the SF Contract Monitoring Division (CMD) before May 30, 2017.

San Francisco International Airport
Contract No. 9034.66
Demolition of Terminal 2 Air Traffic Control Tower Project –
Build Back Phase

Approximate Construction Value: \$26,000,000
Owner: City and County of San Francisco, and its Airport Commission

Turner has been awarded this project, which is the demolition of the existing ATCT CAB that restricts controllers visibility of the Airport movement area. The Project includes reconstruction of the Terminal 2 (T2) office tower third and fourth floors into an Airport - occupied or leasable tenant core and shell space.

The following trade packages will be released for bid in May 2017, as part of **Bid Group 4, Phase 1:**

Bid Group	Section	Bid Package
4.01	05 12 00	Structural Steel + Metal Deck + Stairs
4.02a	08 44 00	Exterior Glazing
4.02b	09 20 00	Exterior Wall Drywall + Plaster + Scaffolding
4.03	14 20 00	Vertical Transportation

The following DRAFT trade packages will be released for bid in August 2017, as part of **Bid Group 4, Phase 2:**

Bid Group	Section	Bid Package
4.04	03 00 00	Concrete Decking, Housekeeping Pads
4.05	05 70 00	Misc Metals
4.06	07 00 00	Waterproofing/Roofing + Pavers
4.07	08 10 00	Doors/Frames/Hardware
4.08	09 20 10	Drywall/Framing + Insulation + Plaster + Fireproofing
4.09	09 60 00	Flooring
4.10	09 90 00	Painting + Sealants
4.11	10 15 50	Toilet Partitions + Accessories + Specialties
4.12	10 40 00	Signage
4.13	21 00 00	Fire Protection
4.14	23 00 00	Mechanical/Plumbing/Controls
4.15	26 00 00	Electrical + Special Systems + Security + Fire Alarm
4.16	06 20 00	Finish Carpentry + Case Work
4.17	09 30 00	Ceramic Tile
4.18	12 93 00	Planters & Site Furnishings

Plans and Specifications

Contract documents, including drawings and specifications, for Phase 1 and Phase 2 are anticipated to be available in May and August, 2017, respectively. Construction start is expected October, 2017.

Contractor Outreach Meeting

You are invited to attend a contractor outreach meeting on May 11th at 10:30AM at San Francisco International Airport, Terminal 2 Partnering Room. The Partnering Room is located in Terminal 2 on the ticketing level, behind the Starbucks. Representatives from Turner, the owner, and SF CMD will be present to answer questions regarding the bid packages, timing, schedules and certification.

Prequalification

Bidders interested in working with Turner on this project will be required to submit a prequalification package. Phase 1 Prequalifications have been completed. A list of Prequalified Prime subcontractors for Phase 1 will be available at the Outreach Meeting. For Phase 2, Prequalifications will be due June/July 2017. Contact Ana Valencia for more information.

There is a SF CMD LBE participation requirement for this project (24% for Design and 20% for Construction), which must be met with LBE firms that are certified LBE by the San Francisco Contract Monitoring Division. At bid time, each individual trade package will have a minimum participation requirement listed in order to meet the overall Project LBE participation requirement.

For information on how to Pre-Qualify with Turner, please contact Ana Valencia (510.267.8228 or avalencia@tcco.com)

voracious acquisition strategy. By 1998 Computer Associates reached \$25-billion in market capitalization. Wang wasn't shy about flaunting his wealth. He bought the New York Islanders hockey team and became a leading light on the international charity circuit. Wang's flamboyant ways raised eyebrows when CA shares tumbled soon after he exercised stock options that let him pocket a cool \$700 million in May 1998. Under shareholder pressure, in 2002 Wang turned over full control of the company to protégé Sanjay Kumar.

Charles Wang was born in 1944 in Shanghai where his father was a justice of the Supreme Court. The family moved to New York when Charles was 8. His first part-time job was sorting mail at a local post office. Graduating from Queens College in 1967, he picked a career out of the classifieds. "There were two and a half pages of

programmer ads," he recalls. "So I told my mother, 'I think I'm going to be a programmer.' She says, 'What's that?' I said, 'I don't know, Mom, but boy, do they need 'em.'"

Computer Associates

Charles Wang and partner Russell Artzt established Computer Associates in 1976, guiding the company toward its current standing as one of the largest independent software corporations in the world. One year later, Computer Associates became the first enterprise software company to provide multi-platform products, foreshadowing its ongoing emphasis on compatibility and integration. By 1989, Computer Associates became the first software company to reach \$1 billion in revenues.

■ Continued on page 8

Fictitious Business Name Statements

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375357-00

Fictitious Business Name(s):
Christina Makeup & Beauty
 Address
5809 Geary Blvd., San Francisco, CA 94121
 Full Name of Registrant #1
Qiuyan Li
 Address of Registrant #1
143 Teddy Ave., San Francisco, CA 94134

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **N/A**

Signed: **Qiuyan Li**

This statement was filed with the County Clerk of San Francisco County on **3/30/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 3/30/2017

4/6/17 + 4/13/17 + 4/20/17 + 4/27/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375637-00

Fictitious Business Name(s):
Food & Wine 411
 Address
1650 Jackson Street, #406, San Francisco, CA 94109
 Full Name of Registrant #1
Mirabella Kamm
 Address of Registrant #1
1650 Jackson Street, #406, San Francisco, CA 94109

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/3/2017**

Signed: **Mirabella Kamm**

This statement was filed with the County Clerk of San Francisco County on **4/19/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Morgan Jaldon
 Deputy County Clerk
 4/19/2017

4/20/17 + 4/27/17 + 5/4/17 + 5/11/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375402-00

Fictitious Business Name(s):
Kathys Charkas & Tarot Card Reader
 Address
2151 Irving Street #205, San Francisco, CA 94122
 Full Name of Registrant #1
Kathy Johns
 Address of Registrant #1
634 37th Street, Richmond, CA 94805

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/31/2017**

Signed: **Kathy Johns**

This statement was filed with the County Clerk of San Francisco County on **3/31/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 3/31/2017

4/6/17 + 4/13/17 + 4/20/17 + 4/27/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375537-00

Fictitious Business Name(s):
Lemon Janitorial
 Address
1156 Fitzgerald Avenue, San Francisco, CA 94124
 Full Name of Registrant #1
Galo Cruz, Lady Antonia
 Address of Registrant #1
1156 Fitzgerald Avenue, San Francisco, CA 94124

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **4/12/2017**

Signed: **Lady Galo**

This statement was filed with the County Clerk of San Francisco County on **4/12/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Maribel Jaldon
 Deputy County Clerk
 4/12/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375311-00

Fictitious Business Name(s):
Parlor West
 Address
235 Valencia Street, San Francisco, CA 94103
 Full Name of Registrant #1
Arianne Gelardin
 Address of Registrant #1
521 33rd Street Apt. #1, Oakland, CA 94609
 Full Name of Registrant #2
Kyunghee Cho
 Address of Registrant #2
499 Alabama Street Apt #107, San Francisco, CA 94110

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/28/2017**

Signed: **Arianne Gelardin**

This statement was filed with the County Clerk of San Francisco County on **3/28/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Susanna Chin
 Deputy County Clerk
 3/28/2017

4/13/17 + 4/20/17 + 4/27/17 + 5/4/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374917-00

Fictitious Business Name(s):
Spiritual Guidance
 Address
269 CHURCH ST #5, SAN FRANCISCO, CA 94114
 Full Name of Registrant #1
JESSICA STERIO-MILLER
 Address of Registrant #1
269 CHURCH ST #5, SAN FRANCISCO, CA 94114

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/27/17**

Signed: **JESSICA STERIO-MILLER**

This statement was filed with the County Clerk of San Francisco County on **2/27/17**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Fallon Lim
 Deputy County Clerk
 2/27/2017

4/6/17 + 4/13/17 + 4/20/17 + 4/27/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0375010-00

Fictitious Business Name(s): **blozzom**
 Address
285 Ocean Ave., San Francisco, CA 94112
 Full Name of Registrant #1
Craig Gibbons
 Address of Registrant #1
285 Ocean Ave., San Francisco, CA 94112

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/10/2016**

Signed: **Craig Gibbons**

This statement was filed with the County Clerk of San Francisco County on **3/02/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Sonya Yi
 Deputy County Clerk
 3/02/2017

3/30/17 + 4/6/17 + 4/13/17 + 4/20/17

FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0374984-00

Fictitious Business Name(s): **Glamour Lace**
 Address
301 Crescent Ct. Unit #3203, San Francisco, CA94134
 Full Name of Registrant #1
Ivy Yu
 Address of Registrant #1
301 Crescent Ct. Unit #3203, San Francisco, CA94134

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/2/2017**

Signed: **Ivy Yu**

This statement was filed with the County Clerk of San Francisco County on **3/2/2017**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: Giselle Romo
 Deputy County Clerk
 3/2/2017

3/16/17 + 3/23/17 + 3/30/17 + 4/6/17

Charles Wang

Continued from page 7

Wang's tenure as CEO of Computer Associates was marked by rapid growth, frequently as a result of strict hiring practices and high expectations for executives of acquired companies. Nearly all of CA's managers were promoted from within, so very few acquired managers were kept. Newly hired salespeople had some sales experience, but not in software. It was unusual for a technician to be considered for sales because CA's training program was geared toward products instead of professional selling. The pass/fail demarcation was sharp, so perceived inadequate sales performance meant termination. All told, Wang engaged in several dozen acquisitions and those acquired facilities were repopulated with CA employees.

SOURCE: wikipedia.org

Public Legal Notices

CALIFORNIA STATE UNIVERSITY STANISLAUS

NOTICE TO CONTRACTORS PARKING LOT 3 RENOVATION, PROJECT NUMBER 10747 CSU STANISLAUS One University Circle, Turlock, CA 95382

The Trustees of the California State University will receive sealed bid proposals in room MSR270 at the above address, for furnishing all labor and materials for construction of the Parking Lot 3 Renovation Project Number 10747, for the CSU Stanislaus campus.

Proposals will be received in the above-mentioned room until 2:00 p.m. on May 30, 2017 in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the work consists of the reconstruction of approximately 80,000 square feet of existing pavement and concrete improvements, installation of new drainage facilities, construction of ADA-compliant parking and access improvements, an upgrade of existing parking lot lighting to new dimmable LED fixtures and controller, and installation of new electric vehicle charging stations in accordance with the plans and specifications prepared by Jeffrey Brians, Blair Church & Flynn, Clovis CA. Plans and specifications may be seen at the office of the University and Plan Rooms. Architect's construction estimate is \$800,000.

Plans and specifications may be obtained after May 5, 2017 by requesting them from ARC by going to www.e-ARC.com/ca/modesto then clicking on "Public Planroom" or by calling the ARC Modesto location at (209) 524-2924 asking for the PlanWell Department. A non-refundable deposit of \$150 per set is required payable to ARC.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. in the Contract General Conditions, and should be familiar with all the provisions of the Contract General Conditions and Supplementary General Conditions, especially Article 2.02, regarding the necessity to prequalify with the Trustees ten (10) business days prior to the bid date.

Bidders must be prequalified with the Trustees. Contractors shall register and log in to "PlanetBids" to apply for prequalification at http://www.calstate.edu/cpdc/cm/contractor_prequal_bidders.shtml.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c). All contractors and all tiers of subcontractors bidding on this project shall register to bid public works projects with the Department of Industrial Relations (DIR), and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for more information and to register.

A mandatory pre-bid walkthrough has been scheduled for May 16, 2017, at 10:00 am. Interested bidders should assemble at the South Dining Hall located in the cafeteria building number 12 on the campus map.

The Trustees require the successful bidder to achieve three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents, and bidders shall identify the DVBEs to be used to satisfy this requirement in their bids. The University is granting a DVBE bid incentive of up to 1% as described in the Contract General Conditions. Bidders shall contact the Trustees' DVBE Coordinator at (209) 667-3243 or Debbie DaRosa at (209) 667-3987.

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by prequalified contractors, licensed in the State of California with an A license, and registered with the DIR to bid public works projects. The bid packages must be requested from the Trustees, located at CSU Stanislaus, Attention: Debbie DaRosa, (209) 667-3987, ddarosa@csustan.edu.